

WOMEN PROFESSIONALS: BE IN BUSINESS FOR YOURSELF, NOT BY YOURSELF

Do you enjoy making a positive difference in people's lives? Are you looking for a fulfilling career that includes independence, personal growth, and financial rewards AND allows you to have a life outside work? As a Financial Services Professional* with Massachusetts Mutual Life Insurance Company (MassMutual), you CAN have it all. We believe that your personal and professional life should be in harmony. In this entrepreneurial, consultative sales position, you will have the opportunity to build your own clientele by providing products and services to meet your clients' financial needs. You'll also have the flexibility to set your own hours, financial goals and be rewarded based on your performance.

Responsibilities:

This is an entrepreneurial consultative financial services position where you will have the opportunity to build a professional practice by:

- Prospecting for clients on a referral basis within clearly defined markets
- Developing and maintaining long-term relationships with clients
- Listening empathetically, gathering facts, analyzing needs and making responsible recommendations
- Expanding personal knowledge and skills through joint work with fellow associates

Qualifications:

- Strong Interpersonal Skills
- Market Development/Networking Ability
- Interviewing/Presentation Skills
- Confidence and Resiliency
- Integrity and Strong Work Ethic
- Desire to Succeed
- BA, BS, Graduate Degree or equivalent work experience required

Your earnings are just one part of a total compensation package. MassMutual also provides qualified Financial Services Professionals with competitive benefits** to help ensure the financial welfare of you and your family, such as medical, dental, and vision coverage, life and accidental death and dismemberment insurance, disability benefits, and Thrift and Pension plans.

The MassMutual Financial Group is a global, diversified financial services organization whose member companies offer a broad portfolio of financial products and services. Our objective is to build, promote, and continually innovate a diverse range of financial solutions tailored to the needs of our individual, corporate, and institutional clients over the long term. We help our clients achieve success in a changing world through the accumulation and protection of wealth.

Discover the rewarding and dynamic career of a Financial Services Professional and join a global, diversified enterprise with over 157 years of success, growth, and leadership. Comprehensive training is provided. For more information, please visit our web site at www.massmutual.com or contact George Eapen, Ph: 713-314-0114, and/or Email Id: geapen@finsvcs.com

*Eligibility applies only to those Financial Services Professionals who hold a full-time career contract (X4X) with MassMutual. Eligibility for subsidized benefits and before-tax coverage is based on meeting certain contract requirements. Benefit provisions are subject to modification or termination.

**Financial Services Professionals are independent contractors and are not employees of MassMutual, its subsidiaries, or of General Agents with whom they contract.

MassMutual Financial Group is a marketing name for Massachusetts Mutual Life Insurance Company (MassMutual) and its affiliated companies and sales representatives.

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