



August 26, 2006

Greetings and Good Evening to All:

It is with great pleasure that I welcome you this evening and offer my personal thanks to each of you for your support of the Indo-American Chamber of Commerce of Greater Houston. I am honored to serve as an advisor to this exceptional organization that does so much to promote a rich, diverse and prosperous Houston economy.

Many of you might be learning for the first time tonight of the tremendous contributions of the Indo-American Chamber as they continue to strengthen the relationships between the people of the United States and the people of India. These contributions cross all industries and all markets.

BMC Software has benefited greatly from the outstanding intellectual talent that is being fostered in India. In fact, we opened a research and development center in Pune nearly 5 years ago with only 2 employees. Today, we have more than 650 employees there, with plans for growth. BMC India now provides expertise in research and development, information services and technology, customer support, accounting practices and much more. It continues to be one of our fastest growing employment centers.

On behalf of the more than 1,300 Houston-based employees of BMC Software, I thank you again for your attendance this evening and your support of the Indo-American Chamber.

Regards,

A handwritten signature in black ink, appearing to read 'Robert E. Beauchamp', written in a cursive style.

Robert E. Beauchamp  
President and CEO

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