

Ashok B. Shah

As a managing partner of CEPS Consulting LLC, Ashok Shah draws on more than 25 years of international experience in telecommunications and IT services to develop and deliver advice in the areas of strategy, governance, pay structures and risk management to executives at small, medium and large businesses.

Recently retired from Alcatel-Lucent as President of the Professional Services Business Division, Mr. Shah led Alcatel-Lucent's Professional Services organization to deliver the project discipline and innovative thinking required to provide low-cost, high-value solutions to its service providers, enterprises and government clients worldwide.

Prior to joining Lucent, Mr. Shah held a number of leadership positions with key industry players including Hewlett Packard (HP), Compaq Computer Corporation and Digital Equipment Corporation (DEC). At these organizations, he gained invaluable experience in the IT services and software space. During this period, he served in a number of roles including:

- Vice President of HP's Global Professional Services Practices in Houston
- Vice President of Compaq's North America Professional Services Division in Houston
- Asia Pacific Manager of Compaq's Systems Integration Division in Hong Kong and Singapore
- Country Manager of DEC's Joint Venture Software Division in India
- Subsidiary Manager of DEC's IT Services Division in Iran
- General Manager of DEC's IT Services Division in New York

Alongside his professional career, Mr. Shah served on the board of a number of committees and non-profit organizations including as President of the Indo American Chamber of Commerce in the greater Houston area, as an Executive Council Member for the National Association of Software and Services Companies (NASSCOM) in India and as a board member for charity organizations like Pratham.

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Today, Mr. Shah continues advising various professional and community organizations across industries and verticals. Examples of roles he holds today include:

- Member on the Board of Directors for Sapien Corporation
- Member of the Customer Advisory Board for a startup in the Telecom Applications domain
- Member of the Leadership Board of the Cullen College of Engineering at the University of Houston
- Member of the Executive Advisory Council for the College of Business Administration at Rider University in New Jersey

Mr. Shah holds an M.S. in Electrical Engineering from Worcester Polytechnic Institute (WPI), Massachusetts and has attended the Executive Development Program at Penn State.